



# CERTIFIED TRADE FINANCE PROFESSIONAL (CTFP)



The **Certified Trade Finance Professional (CTFP)** is a unique programme providing up-to-the-minute training and certification on key trade finance products, techniques and compliance issues.

## Who's taking the CTFP?

### BANKS

Senior corporate banking relationship managers, senior corporate treasury professionals and specialists within transaction banking functions

### CORPORATES

Treasury executives, as well as business development, compliance and legal officers



**100% of our candidates said the certification helped them bridge their knowledge gap**

## Certificate structure

Comprising 5 core courses and 4 electives, the industry-validated syllabus was developed by a group of leading trade finance experts drawn from ICC's Banking Commission. Each course has been tailor-made to develop the skills needed to sell, deliver and process global trade finance solutions.

### CORE COURSES

- › Advanced Working Capital for Trade
- › Advanced Documentary Credits
- › Advanced Guarantees
- › Advanced Supply Chain Finance
- › Export Finance

### ELECTIVE OPTIONS (Select 4)

- › Digital Trade Finance and Fintechs
- › Managing Trade Sales
- › Managing Trade Operations
- › Managing Trade Products
- › Advanced Commodity Finance
- › Advanced Standby Letters of Credit



## Why take the CTFP?

- › Explore advanced characteristics of trade finance, including processes and legal framework
- › Gain an understanding of the roles and relationships of all parties involved in a transaction
- › Become an expert in complex financial instruments to make viable commercial contracts

## For GTC, CDCS® and CSDG® holders

After completing individual courses or the full certificate, holders of the Global Trade Certificate (GTC), Certificate for Documentary Credit Specialists (CDCS®), Certificate for Specialists in Demand Guarantees (CSDG®) and the Certificate in Trade and International Finance (CITF®) programmes will earn valuable CPD points for their required recertification. Holders of the GTC, CDCS®, CSDG® or CITF® are also awarded credit exemptions towards the CTFP and can benefit from a preferential package, which includes the core CTFP courses.

## Accredited by

**The London Institute of Banking & Finance**

**IBF** The Institute of Banking & Finance Singapore

## What's included with your full certification purchase?

- › A one-year access period to the entire e-learning programme (5 core courses and 4 electives)
- › Interactive learning with 200 narrated animations and 250 assessment questions to easily understand materials
- › A searchable and printable glossary containing all the key terms for you to refer to throughout the programme
- › Case studies from 28 companies or individuals to help apply your learning in the real-world
- › A live, proctored exam with the potential to receive an industry-recognised certificate
- › Dedicated, full-time IT support to assist you with any issues or questions



WHAT ARE PEOPLE SAYING  
ABOUT THE CTFP?

**91% of our survey respondents  
said they would recommend  
the CTFP to a colleague**

### Candidate testimonial

“After completing the CTFP, I made significant changes that not only helped our customers but also earned me a promotion. The programme has enhanced my trade finance knowledge, especially from a supply chain perspective, and has helped me offer relevant trade advisory solutions to the unique needs our customers.”

**MUYIWA ESAN**, Global Trade Team Leader, Access Bank



We are pleased to see the arrival of the CTFP, a cutting-edge training program especially designed for experienced trade finance practitioners to build the skills needed to sell, deliver and process global trade finance solutions.”

**DANIEL SCHMAND**

Chair, ICC Banking Commission Global Head of Trade Finance, Deutsche Bank

## About the ICC Academy

The ICC Academy was founded in 2015 to provide market leading e-learning for trade professionals worldwide. The ICC Academy offers a wide range of specialised programmes, leveraging ICC's position as a world leader in defining commercial rules and standards to support international commerce.

The ICC Academy is a part of the Paris-based International Chamber of Commerce (ICC) which has over 6 million members in more than 100 countries, including many of the world's largest companies, SMEs, business associations and local chambers of commerce. ICC promotes international trade, responsible business conduct and a global approach to regulation through a unique mix of advocacy and standard setting activities—together with market-leading dispute regulation services.

Learn more at [www.icc.academy](http://www.icc.academy)